## Advisory service types

| Project Types | Subtypes of advisory service |
| :---: | :---: |
| Accounting and Financial Reporting | Accounting advisory services to improve financial information for management and reporting |
|  | Financial management and accounting systems |
|  | Improvement of financial statements to meet local standards / IFRS |
|  | Revision of financial information to produce auditable financial |
| Energy/Resource Efficiency | Energy audits/certifications and ratings |
|  | Energy Efficiency engineering solutions |
|  | Energy management systems |
|  | Renewable Energy |
| Engineering Solutions | Architectural planning/design |
|  | Infrastructure/utilities planning/design |
|  | Machinery \& equipment, production optimisation |
| Environmental Management | Environmental audits/impact assessments |
|  | Environmental engineering solutions |
|  | Environmental management systems |
| Financial Management | Financial Management Enhancement |
| Information \& Communication Technology | Enterprise Resource Planning (ERP) and other internal processes solutions (e.g SCM, BPM, WMS) |
|  | Customer Relationship Management (CRM) systems |
|  | Productivity/project management tools |
| Marketing | Marketing strategy |
|  | Market research |
|  | Sales management |
|  | Branding \& Promotion |
|  | Website/market place development, mobile application development, customer communication tools |
|  | Social Media and Digital Marketing |
|  | Franchising |


| Operations | Business process re-engineering |
| :---: | :---: |
|  | Supply chain management |
| Organisation | Human resources management |
|  | Organisational development |
| Quality Management | Food safety systems |
|  | Product safety |
|  | Quality management systems |
|  | Safety at work systems |
| Strategy | Business planning |
|  | Feasibility study |
|  | Financial analysis and planning |
|  | Partner search |
|  | Strategic planning |
|  | Design and Implementation of Digital Business Models |
| Star Venture | Start-ups organisation and management |
|  | Start-ups operations |
|  | Start-ups sales and marketing |
|  | Start-ups finance |
| Skills in Business | Recruitment and retention |
|  | Work-based learning |

